

**MANAGEMENT DISCUSSION AND ANALYSIS REPORT****iPower Solutions India Limited****CIN L72200TN2001PLC047456**

iPower Solutions India Limited, the leading e-commerce and web related service provider has reported significant results for the year ended 31.03.2019.

**PERFORMANCE REPORT**

- ❖ iPower Solutions India Limited has announced its audited financial results for the year ended 31st March 2019.
- ❖ iPower Solutions India Limited showed a net profit of Rs. 2.67 Lacs for the financial year 2019 as compared to Rs. 0.54 Lacs of previous year 2018.
- ❖ The Company focuses its training business and proposes to develop its own brand name.

Particulars	(Rs. in '000)	
	Year ended 31.03.2019	Year ended 31.03.2018
Net Income	1,666	1,568
Total Expenditure	1,399	1,514
Net Profit	267	54
% of Profit growth	394	35

The Net income from operation for the year ending 31.03.2019 is Rs.16.66 Lacs compared to previous year's figure of Rs. 15.68 Lacs for the year ending 31.03.2018.

The total expenditure for the year ending 31.03.2019 is Rs.13.99 Lacs as compared to previous year's figure of Rs. 15.44 for the year ending 31.03.2018.

The Net profit for the year ending 31.03.2019 is Rs.2.67 Lacs as compared to the previous year figure of Rs. 0.54 Lacs shows increase of 394%.

**Consolidated**

During the year the company on a consolidated basis witnessed an growth in the segments of Software Development & Services, Education & Training and e-Governance; resulting in a turnover of Rs.16.66 Lacs in sales revenue, as compared to Rs 15.68 Lacs in the previous year.

The profit before tax posted for the financial year 2018-19 stood at Rs.2.67 lacs as against Rs.0.54 lacs of the previous year, registering increase of Rs.2.13 lacs

The shares of the Company remain unaltered during the financial year.

**Review of operations**

There has been some improvement in Net Income and Net Profit over previous year. The expenses are under control.

**Outlook for the next year**

With the global economy and Indian economy turning around we are hoping for the best.

**Risks and Concerns**

World wide recession, U.S. Protectionism. Increasing costs

**Risks Mitigation**

Carefully looking at the opportunities and reduction in the loss.

**Opportunities and Threats**

Growing IT field. Competition from low cost competitors.

**Internal control systems**

We have very good internal control system, commensurate with our size.

**Industrial Relations and Human Resources Management**

Keeping very good human relationships with the staff and maintaining contacts with the industry.

**Development of new products**

Always looking for niche areas for product developments in newer technology areas.

**Cautionary statement**

Competition and size restrictions