
CINDRELLA HOTELS LIMITED

MANAGEMENT DISCUSSIONS AND ANALYSIS

INDUSTRY STRUCTURE AND DEVELOPMENTS:

Cindrella Hotels Limited is a listed entity involved in hospitality, travel and tourism sector and operating a hotel of considerable repute at Siliguri in north Bengal and its sphere of business activities also encompassing Darjeeling district, state of Sikkim and Bhutan. A portion of its revenues also comes from sale of food and beverages at its restaurant. It is also engaged in the business of selling tour packages to both domestic and international travelers.

OPPORTUNITIES AND THREATS:

Tourist footfall increased considerably during the last year and at the time of this reporting the trend for the current year also looks promising. However, the threat of landslides/earthquakes remains imminent though being considered as possible occurrences not affecting the industry till the actual happening. The Company is taking advantage of the increased tourist interest by developing/offering attractive travel packages at lucrative rates for both domestic and foreign visitors.

SEGMENT-WISE PERFORMANCE:

This is not applicable in the area of operations of your company.

OUTLOOK:

The outlook of the Industry has shown positive growth trends due increase of travelers/tourists in travelling to, and tourism visits in, this region. Increased stress on tourism by the Central and State Governments and special initiatives taken has lead to an increase in hotel occupancy rates. The performance of the Hotel Industry in this region has improved overall but performance may not be as per expectations during the ongoing year because the tourist traffic was quite badly affected due to very heavy early rainfalls and heavy monsoon causing severe landslides affecting transport in North Bengal and Sikkim region.

RISKS AND CONCERNS:

The company's objectives, projections, estimates and expectations as stated herein are in the nature of 'forward looking statements' within the meaning applicable under the securities laws and regulations. As 'forward looking statements' are based on certain assumptions and expectations of future events over which the company exercises no control, the company cannot guarantee their accuracy nor can it warrant that the same will be realized by the company. Actual results could differ materially from those expressed or implied. Significant factors that could make a difference to the company's operations include domestic and international economic and political conditions affecting the industry, changes in foreign exchange rates, government regulations, tax regimes and other statutes.

INTERNAL CONTROL SYSTEMS AND ADEQUACY :

The Company has proper internal controls systems and its adequacy has been reported by its auditors in their report. The company's internal control systems are commensurate with the nature of its business and the operations. Systems have been put in place to ensure that all the assets of the Company are safeguarded and protected against any loss and that all the transactions are properly authorized, recorded and reported. The Board duly considers and takes appropriate action on the recommendations made by the statutory auditors and the independent Audit Committee of the Board of Directors.

FINANCIAL PERFORMANCE REVIEW

Revenue

The Company's revenue from operations is Rs. 478.00 lacs for the year ended March 31, 2019 as compared to Rs. 462.35 lacs for the year ended March 31, 2019.

Expenditure

The Company's total expenditure increased to Rs. 439.83 lacs for the year ended March 31, 2019 from Rs. 426.91 lacs for the year ended March 31, 2018.

Interest

Interest expenses stood at Rs.2.81 lacs (previous year figure was Rs. 3.68 lacs).

Profit after tax

The Company's profit after tax is Rs. 27.85 lacs for the year ended March 31, 2019 as compared to Rs. 27.40 lacs for the year ended March 31, 2018.

EPS

The earnings per share for the current year stood at Rs. 0.78 as compared to Rs. 0.77 per equity share of Re.10 /- each in the previous year.

DEVELOPMENTS IN HUMAN RESOURCES AND INDUSTRIAL RELATIONS :

The industrial relations climate of the company continues to remain harmonious and cordial with focus on improving productivity, quality and safety.

For & on behalf of the Board

Sri Vivek Baid
Managing Director
(DIN-00437542)
Sri Subhajit Mukherjee
Chief Financial Officer

Place: Siliguri
Dated: 30th May, 2019.
Registered Office:
9, Mangoe Lane, Kolkata-700001.