

## FROM THE CHAIRMAN

**My Dear fellow Stakeholders,**

I welcome all of you to the 26<sup>th</sup> Annual General Meeting of the company. We have been in business now for 26 years and with some ups and downs, we continue to serve the purpose with same vigor as when we started. In a company's life, there are moments that needs to be created and then built upon. While some companies get those chances more quickly, others have to be patient. In our case, we had many opportunities that we were able to avail of but then every time, market conditions changed that impacted the scaling up of our opportunities. Just as everyone is aware, the market conditions continue to be tough around globe. With high inflation, the costs continue to grow whereas the poor economic conditions make it difficult to pass the costs to the clients who are themselves facing difficult times. In times like this, one needs to have ability to sustain and that is what we have. We believe that we will be able to go through these tough times and then as the markets improve, we will be able to utilize our strengths to build further on scale and margins.

One of the key factors in last few years is that as markets mature, bigger companies get an advantage over smaller companies due to their better branding. This is one aspect that we consider as our weakness and we have started building a plan to address this weakness. In today's world, one needs to be strong in social media. We are going to build a strong social media presence to address our all stakeholders – employees, customers, shareholders, and professionals.

I take this opportunity to thank all of you for your continued support both in good times and bad times. I assure that everyone in the company will work extra hard to continue to earn the trust that we have built over all these years.

I would like to cordially invite to all the shareholders of the Company to attend the 26<sup>th</sup> Annual General Meeting of the Company (AGM) on 13<sup>th</sup> November, 2019 at 9:00 A.M. at The Executive Club, 439, Village, Sahnourpur, Fatehpur, Beri, New Delhi-110074.

**Sd/-**  
**Dalip Kumar**  
(Chairman & Managing Director)

**Date:** 14/10/2019